

## AT A GLANCE

### SUPER-COMMUNITY BANKING

In the industry for nearly 160 years, Commerce offers a super-community banking experience that pairs large bank products and services with deep local market knowledge and experience.

The company's focus on local markets is supported by regional advisory boards comprised of local business professionals and community representatives who assist Commerce in responding to local banking needs. We are dedicated to helping our customers meet their challenges with solutions, including:

- A broad array of consumer products and services
- Sophisticated commercial lending, equipment financing and international banking services
- A national presence in commercial payment and merchant solutions
- Innovative payment products including claims processing, supply chain finance and accounts payable processing
- Wealth and asset management for individuals, businesses and institutions

### INDUSTRY RANKING AND RECOGNITION

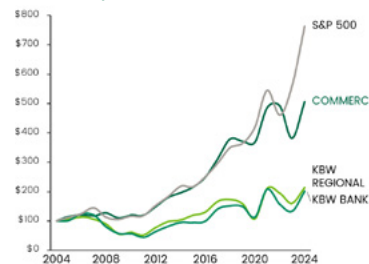
- \$31.5 billion in assets<sup>1</sup>; ranked #42 among U.S. banks<sup>2</sup>
- \$7.6 billion Market Cap<sup>1</sup>; ranked #18 among U.S. banks<sup>2</sup>
- Commerce Trust oversees \$73.7 billion in assets under administration, including \$45.2 billion in assets under management (AUM)<sup>1</sup>; ranked #20 nationally based on AUM<sup>2</sup>.
- Commerce Bank was recognized on America's Best Midsize Employers List by *Forbes*. 2024 is the seventh consecutive year Commerce has earned this distinction.<sup>3</sup>
- Moody's ranks Commerce among the 12 top-rated banks in the country with a baseline credit assessment (BCA) of a2. BCA reflects a bank's standalone credit strength.<sup>4</sup>

### MARKET STABILITY

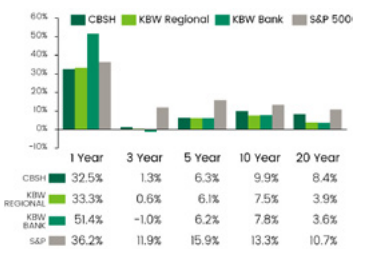
Commerce values its team members, customers and shareholders and strives to produce consistent, solid returns. During the last 20 years, the company's annualized total shareholder return was 8.4% compared to the KBW Regional return of 3.9%.

### STEADY SHAREHOLDER RETURNS (AS OF SEPTEMBER 30, 2024)

#### Total Shareholder Returns Indexed, 09/30/2004= \$100



#### Annualized Comparison Total Shareholder Returns



Source: Bloomberg, data as of 9/30/2024.

### LONG-TERM VIEW: NET INCOME AND EARNINGS PER SHARE



- **EPS Remains Strong**
- **2024 marks the 56th consecutive year of dividend growth\***

- All data has been restated for 5% stock dividend distributed in December 2023
- Net Income in the chart represents Net Income Available to Common Shareholders

\*Based on 1Q24 declared dividend.

1 As of September 30, 2024.

2 S&P Global Market Intelligence; ranking as of June 30, 2024.

3 As of February 2024.

4 Moody's U.S. Bank Ratings, August 28, 2024.

**\$31.5** billion in assets  
**\$25.2** billion in total deposits  
**\$17.1** billion in total loans<sup>1</sup>  
**\$73.7** billion in total Trust assets  
**42<sup>nd</sup>** largest U.S. bank based on asset size<sup>2</sup>  
**\$9.9** billion commercial card volume<sup>3</sup>  
**4.7** stars Apple App Store rating<sup>4</sup>

Data as of September 30, 2024 unless otherwise noted.  
 1. Includes loans held for sale.  
 2. S&P Global Market Intelligence ranking as of June 30, 2024.  
 3. As of December 31, 2023.  
 4. As of October 22, 2024.

**CORE BANKING FOOTPRINT**

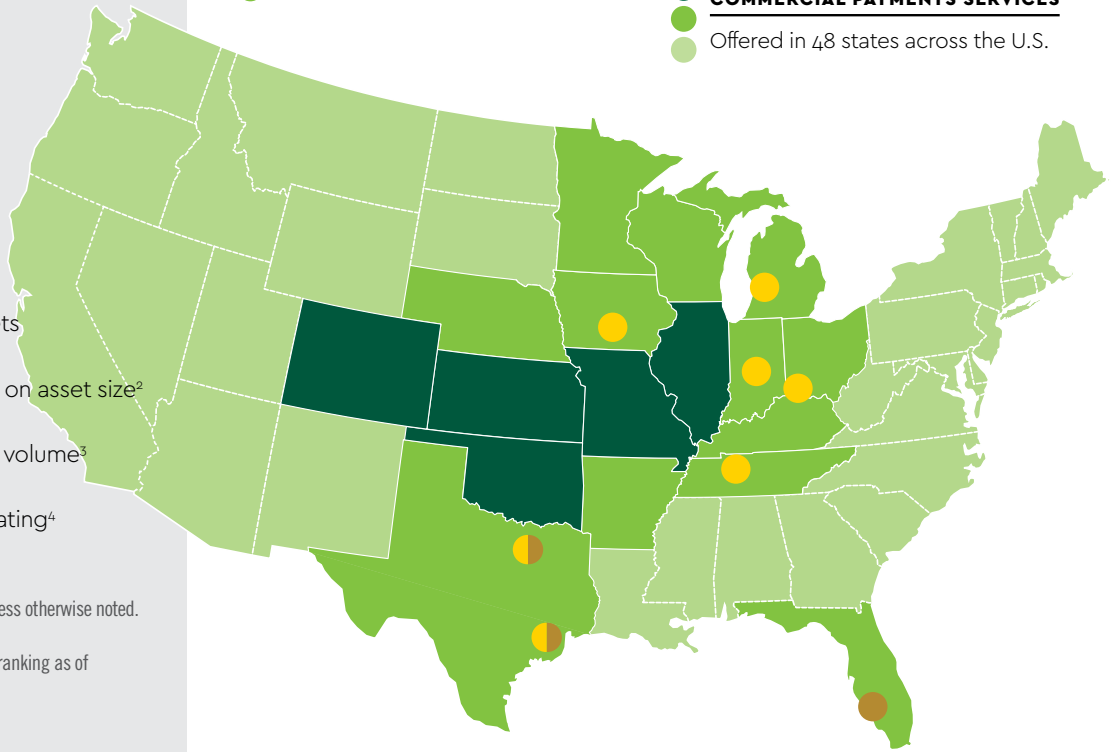
St. Louis	Wichita
Kansas City	Tulsa
Springfield	Oklahoma City
Central Missouri	Denver
Central Illinois	

**COMMERCIAL & WEALTH OFFICES**

Cincinnati	Indianapolis
Nashville	Grand Rapids
Dallas	Houston*
Des Moines	Naples*

**EXTENDED MARKET AREA**

**COMMERCIAL PAYMENTS SERVICES**  
 Offered in 48 states across the U.S.



\*Locations outside the core banking footprint that accept deposits.

**COMPANY VALUES**

Commerce is focused on enhancing our services, being responsive to customer needs and adopting new technologies to address these needs. We continue to put great emphasis on culture — working as a team to deliver the right solutions for our customers. Our core values shape our culture and guide how we do business. In this way, we give VOICE to our values:

- **We have a long-term View**
- **We collaborate as One team**
- **We act with Integrity**
- **We are Customer-focused**
- **We strive for Excellence**

**NEARLY 160 YEARS OF BUILDING COMMERCE**

Since 1865, the success of Commerce Bank has revolved around three central themes:

**Strength** — Our financial strength has allowed us to weather difficult economic times and expand over the years, while continuing to operate independently. From our original base in Kansas City, we have forged partnerships and expanded throughout the central United States.

**Community** — Commerce is a product of the communities we serve, a partnership of our customers, employees and shareholders. We are proud we have continued to bring value to our customers, that we support our region's economy and that we work with others to make our communities better places to live.

**Innovation** — Financial services is a dynamic and constantly changing market. At Commerce, we value and have been successful in applying new ideas, new technology and creativity to change while maintaining our core values of customer service and teamwork.

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