

Video Transcript for Sunrise Plastic Enterprise, INC.

My name's Chris Magnus.

I'm the president for Sunrise Plastic.

The key ingredient for making plastic comes from refining oil.

So the people that make plastic are the oil companies.

They're in business to make prime, and they make billions of pounds of prime.

But in the process of doing that, a certain percent is scrap or not perfect.

That's where we come in.

We take anything that's either spilled, scrap, purged.

Not 100% perfect and move it to destinations around the world.

Sunrise started as a family business and remains a family business.

Phan is the CEO and founder of the business.

He started the business out of the back of a pickup truck with enough money to buy two truckloads of plastic.

He snowballed that into a 50 acre facility, 12 warehouses, joint ventures in four different countries.

Historically, lenders, they're very risk averse.

However, we're in an industry that's very volatile.

The pricing goes up and down.

When I met Sebastien and the folks at Commerce Bank they were perfectly suited for this.

This was in their wheelhouse to invest in growth.

More importantly, Commerce Bank comes in with their team and he has a specialist for everything.

I consider them part of our brain trust.

More times than not, they introduce an idea or a concept that we didn't initially think about.

So they've been a partner for growth and I expect to use them well into the future.

Commerce is always asking me how they can help.

It's not an institution where they're sitting waiting for me to call them when they need.

They prompt me.

They brought me an advance.

What's your next project?

What's your next hurdle?

Let's meet and discuss where we think the next quarter is going to be.

I need that. That helps a lot.

We're busy with our day to day work.

I need someone to interject and be ready to jump in with those planning thoughts.

That tells me that Commerce is motivated as a group to carry their partners forward and we really appreciate that.

It's a big fit for Sunrise.